

Micah Leaman

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EDUCATION

Temple University – Fox School of Business and Management

Bachelor of Business Administration, University Honors, Fox Honors

Philadelphia, PA
Expected Graduation: May 2025

- **Majors:** Finance, Psychology | **GPA:** 4.00/4.00
- **Honors:** Dean's Scholarship, Dean's List (Fall 2021 – Present)
- **Relevant Coursework:** Microeconomics / Financial Management / Management Consulting: Principles and Practices
- **Organizations:** Temple Consulting Club, Temple University Swim Club
- **Study Abroad:** Temple University Japan | Spring Semester 2023

EXPERIENCE

Prevail Ventures

E-Commerce Project Specialist

Lancaster, PA
May 2023- Present

- Optimize and solve operational problems for an outdoor sporting goods e-commerce startup selling over 40,000 SKUs
- Create and analyze daily shipping reports showing the company's shipping estimates compared to the actual shipping costs
- Uncovered shipping inaccuracies for ~15,000 SKUs, protecting profit margins and increasing sales
- Research new distribution partnerships and assess the viability of alternative fulfillment opportunities

Emerald Advisers

Buy-side Equity Research Summer Analyst

Lancaster, PA
May 2023 – Aug 2023

- Researched small-cap growth stocks on the Russell 2000 at an asset manager with over \$4 billion AUM
- Reported key insights and takeaways from company earnings calls, event transcripts, and investor presentations
- Analyzed growth stocks in the technology sector and modeled the financial impact of trends in AI and VR/AR
- Evaluated retailers' acquisition appetite in the composite decking industry and presented trends through Tableau

Heller Capital Group

Private Equity Summer Analyst

Lancaster, PA
Jun 2021 – Aug 2022

- Shadowed executives across 19 portfolio companies at a boutique private equity firm with over \$800 million AUM
- Traveled to 4 states touring portfolio company facilities, engaging in business strategy Q&A, and networking with CEOs
- Studied executive teams' daily operational and strategic goals listening to quarterly meetings and strategic planning sessions in the ATM, Bitcoin ATM, cannabis, outdoor sports, restaurant, and technology consulting industries
- Conducted market research and presented a recommendation on the feasibility of a new product line to a CEO, considering the synergistic opportunities, macroeconomic environment, given financial projections, and market need

LEADERSHIP

Temple University Consulting Club

Vice President

Philadelphia, PA
Sep 2022 – Present

- Lead a student-run consulting firm with over 30 student consultants and over 100 club members
- Organize speaker events for club members and work on a consulting project alongside a team of graduate students
- Collaborate with six students to create an 18-page report for a share-holder activism project at a technology startup
- Conduct client-facing interviews with the executive team to learn more about the business model and strategic goals
- Create discussion materials and present market research to clients, fielding questions about my team's thesis

Temple Finance Association

Director of Community Service

Philadelphia, PA
Aug 2022 – May 2023

- Scheduled volunteering activities for club members once per month with various local non-profit organizations
- Communicated and advertised events via instant message and club meetings to over 250 club members
- Organized volunteer groups and facilitated transportation for each community service event

SKILLS & INTERESTS

Technical Skills: Capital IQ, Excel, FactSet, PowerPoint, QuickBooks, Salesforce, Tableau, Word

Volunteering: Early Childhood Education Consultant, Temple Honors Appalachia, Swim Coach

Interests: Chess, Strength Training, Texas Hold'em, Reading: *The Advantage*, *Built to Last*, *Sapiens*

Case Competition: Target Case Competition Finalist, LLR Private Equity Case Competition